



# Spring 2023

Next Session Will Begin Soon

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Looking for training options for your installation of Prospero, Management Reporter, Forecaster or FRx?

We offer online, classroom and custom training for all these products.

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## **Spring 2023**

March 21, 2023

**Management Reporter  
Microsoft Forecaster**

March 22, 2023

**Prospero Reporting  
Prospero Budgeting**

March 22, 2023

**Prospero Reporting**

**Prospero Budgeting**

11:00 AM EST

Prospero Reporting & Budgeting  
Introduction

12:15 PM EST

Prospero Reporting Basics

1:30 PM EST

Prospero Reporting Advanced

2:45 PM EST

Prospero Budgeting Basics

4:00 PM EST

Prospero Budgeting Advanced



**Spring 2023**



**Derek Krebs, Sr Consultant**  
derek.krebs@msxgroup.com



- **MSX Group** is the original team who developed, implemented and supported FRx, Forecaster, and Mgt Reporter the past 28+ years working at FRx/MSFT/MSX
- **Derek** has spent the last 28 years Consulting and Managing Consultants at Microsoft & MSX Group working strictly on Budgeting & Reporting Software;
- **Derek** has done over 300 client Implementations and the **MSX Group** has helped train, implement and support over 15,000 users!

# Prospero Overview

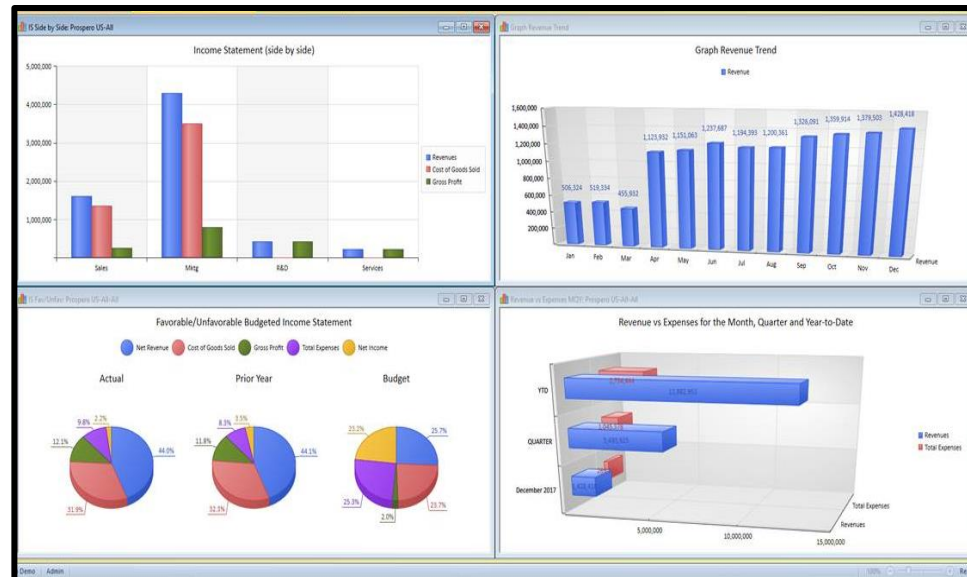
## AGENDA

- What is Prospero?
- Why convert from Management Reporter, FRx and Forecaster or Excel or Other Product?
- Prospero Demo of Reporting
- Prospero Demo of Budgeting
- Q & A

# About PROSPERO

- All-in-One Software Solution for Financial Reporting, Budgeting, Forecasting and Analysis
- Built by the MSX Group, same team who delivered FRx/Forecaster/MgtRpt
- Purpose-Built Application for Accountants by Accountants

ABC Company Income Statement For the Four Months Ending April 30, 2018					
	Actual	Prior Year	Budget	Favorable / (Unfavorable)	
				\$ Variance	% Variance
<b>Revenue</b>					
Revenue - Motors	0	0	10,000	(10,000)	(100.00%)
Sales	979,614	1,167,656	208,538	771,076	369.75%
Sales - Intercompany	550	784	0	550	0.00%
Sales Discounts	(26,327)	(34,235)	(17,492)	(8,835)	50.51%
Sales Returns	(7,898)	(10,272)	(5,248)	(2,650)	50.50%
<b>Net Revenue</b>	<b>945,939</b>	<b>1,123,932</b>	<b>195,797</b>	<b>750,142</b>	<b>383.12%</b>
<b>Cost of Goods Sold</b>	<b>686,656</b>	<b>822,289</b>	<b>171,010</b>	<b>(515,646)</b>	<b>(301.53%)</b>
<b>Gross Profit</b>	<b>259,283</b>	<b>301,643</b>	<b>24,788</b>	<b>234,495</b>	<b>946.00%</b>
Gross Profit %	27.41%	26.84%	12.66%	(14.75%)	(116.51%)
<b>Expenses</b>					
Advertising	7,482	10,785	10,601	3,119	29.42%
Bonus	29,622	31,599	15,927	(13,695)	(85.99%)
Commissions Expense	13,660	18,256	12,534	(1,126)	(8.98%)
Computer Depreciation	111	0	278	167	60.07%
Depreciation Expense	4,855	5,310	3,646	(1,209)	(33.16%)





# Prospero vs Management Reporter, FRx and Forecaster

	Current Challenge	Prospero Solution
<b>1. New Features &amp; Development</b>	Microsoft FRx, Forecaster & Management Reporter are no longer being developed and will not be supported by future GL releases.	Prospero receives ongoing development with bug fixes and new features added regularly for current and future GL releases.
<b>2. Security Setup</b>	Security is scattered across multiple applications (Report Designer, Forecaster, Report Library folders, separate Trees and Tree units).	Prospero offers a centralized security model that controls access for all reports and budgets.
<b>3. Security Roles</b>	MR and FRx only have four (4) roles which cannot be modified.	Prospero allows you to define as many roles as you need, and they are all customizable.
<b>4. Application</b>	MR/FRx/FC are two separate applications and processes, each requiring their own setup and maintenance for Lines, Columns, Trees, Reports and Budgeting elements.	Prospero consolidates all definitions into a single application and process so that Lines, Columns and Trees can be shared between reporting and budgeting.
<b>5. Line Set Maintenance</b>	Line maintenance is very difficult, time consuming and error prone when adding new Segment ID's and Accounts.	Prospero offers little-to-no maintenance options using Summary Segments and Accounts and the Expand feature to bring in and display all accounts in a range.
<b>6. Report Output</b>	All MR reports must go directly to the Viewer with no other direct output options.	Prospero offers multiple options including Workspace, Excel, PDF and Printer.



**Prospero:** An All-In-One Solution for Financial Reporting, Budgeting and Analysis

# Prospero vs Management Reporter, FRx and Forecaster

	Current Challenge	Prospero Solution
<b>7. Graphing</b>	MR can graph only a single row or column with no drill down. FC has no charts or graph options.	All report data in Prospero may be displayed as charts or graphs and Prospero's graphs and charts provide dynamic drilldown for analysis.
<b>8. Drill Down Order</b>	MR does not allow different drill order unless separate trees and reports are used.	Any report can be changed on the fly to drill into different GL segment order.
<b>9. Report Library</b>	Every report generated is stored in the Library and is available for end users to see.	Only Published Reports are stored in the Library and viewable by end users.
<b>10. Statistics</b>	MR/FRx are read-only applications with no way to store statistics outside of the GL other than Excel spreadsheets.	Prospero has its own data warehouse (included at no extra charge) for storing non-GL data and statistics for reporting and budgeting.
<b>11. User Able to Customize</b>	Existing MSFT products have little to no way to customize based on user preferences.	Prospero has many options to tailor end user experiences, including Quick Launch of common reports, windows settings, toolbars and short cuts, colors, etc.
<b>12. Price</b>	Other 3 <sup>rd</sup> party software solutions can be pricey with recurring charges and add-ons with long implementations.	Prospero is a fraction of the cost with same robust reporting and budgeting AND short implementation time! As little as \$49/month for 1 power user reporting!



**Prospero:** An All-In-One Solution for Financial Reporting, Budgeting and Analysis

# Prospero Differentiators

1. A single application for reporting and budgeting which avoids double the work required when using two separate reporting & budgeting applications.
2. **FRx and Mgt Rpt Report Conversion!** Convert your existing reports! With other products, you must create all reports from scratch which is a HUGE cost and time commitment.
3. Migration path from Forecaster to Prospero! Save time and money by not having to recreate your Input Sets and reports from scratch.
4. **Familiar Building Blocks (Rows, Columns and Trees)** that are interchangeable! You do not have to learn a new interface. With Excel-based products, you do not have the ease, visibility and ability to re-use rows, columns and trees in report and budget designs, making ongoing maintenance more difficult and time consuming.
5. **Purpose-built budgeting with details for HR, Capital, Revenue, Line Items and Audit History.** Prospero has built-in features for calculating depreciation, tax withholdings, FICA caps and benefits. You do not have to build from the ground up like other Excel-based budgeting solutions.
6. **Robust and flexible drill-down and drill order** to the account and transaction level that other expensive products do not do as robustly and easily.
7. Dynamic charts and graphs with drilldown through all segments/dimensions and able to nimbly change the drill order as needed.
8. Report Collections to group and run multiple reports at once.
9. Expanded Summary Rows to reduce and/or avoid report maintenance when adding new accounts, locations, departments and other GL segments.
10. Easy, graphical segment trees for powerful reporting with little or no maintenance when built using ranges and wildcards. Summary trees offer dynamic drill down power and sub-totaling for reports to help analyze data.
11. **Data warehouse for GL and Non-GL data, statistics, KPIs and budgets!**
12. Our experienced staff has worked with MgtRpt/FRx/Forecaster and other BI applications for 20+ years, helping make the transition to Prospero painless.
13. **Great value and ROI:** Do not overpay for software licenses and long costly software implementations. **Prospero is a fraction of the cost of similar products** in BOTH license fees and implementation time and cost (and easier to use, familiar rows/columns/tree, convertible FRx/MgtRpt reports)
14. **There is a FREE trial version of Prospero using your data, reports and budgets** to confirm the power, ease and migration from Mgt Rpt /FRx/Forecaster to Prospero!

# PROSPERO

## Financial Reporting and Budgeting in ONE Application

### SUMMARY of Product Features to Improve YOUR Reporting and Budgeting Process:


- Budgeting and Financial Reporting in a SINGLE product
- Easy interface; Interchangeable Building Blocks save time
- Embedded graphics with drilldown and change drill order
- FRx and Mgt Rpt Report Conversion & Forecaster Migration
- Multiple Budget Versions available in real time with HR, Revenue and Capital details
- Simple Security in a central place
- Feature rich product and great value / ROI



Your Expert Resources for  
**Management Reporter,  
Forecaster, FRx  
and Prospero**

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Consulting Services  
Software Support

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## THANK YOU for Attending!!! Questions & Answers and Next Steps

### Email to Request:

[Derek.Krebs@msxgroup.com](mailto:Derek.Krebs@msxgroup.com)

- Ask follow up questions or requests more information
- **Schedule a 1-on-1 Prospero demo**
- **Sign up for free trial version of Prospero** either with demo database or using sampling of your company's data/reports/budgets that most existing Prospero customers took advantage of before transitioning to validate the power & ease and get free jump start on implementation
- Recording of Prospero "General Overview" demo:



**MSXGROUP<sup>®</sup>** <https://www.youtube.com/watch?v=YLJMLWMK8BE>

YOUR EXPERT RESOURCES FOR FINANCIAL REPORTING,  
BUDGETING AND ANALYSIS

Derek Krebs  
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March 22, 2023

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