

Need assistance with your installation of Prospero, Management Reporter, Forecaster or FRx?

Our consulting services team can assist you with software upgrades, report building, budget setup, budget administration and more.

**Email or Call Today**

[services@msxgroup.com](mailto:services@msxgroup.com)

(877) 456-7632



**SPRING 2020**

Next Session Will Begin Soon



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We offer online, classroom and custom training for all these products.

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## **SPRING 2020**

March 24, 2020

**Management Reporter**  
**Microsoft Forecaster**

March 25, 2020

**Prospero Reporting**  
**Prospero Budgeting**

March 24, 2020

## Management Reporter & Microsoft Forecaster

11:00 AM EST

**Management Reporter:** Introduction

12:15 PM EST

**Management Reporter:** Beyond the Basics

1:30 PM EST

**Microsoft Forecaster:** Introduction

2:45 PM EST

**Microsoft Forecaster:** Beyond the Basics

4:00 PM EST

**PROSPERO:** MSX Group's Combined Option  
for Financial Reporting and Budgeting



# SPRING 2020



Prospero  
Management Reporter  
Forecaster



**Nick Sercer**  
nick.sercer@msxgroup.com

- Financial Reporting, Budgeting & Analysis Specialists
- 20+ Years of Experience between MSX Group and Microsoft
- Nick is a senior consultant and a certified instructor for Prospero, Management Reporter, Forecaster and FRx.



# PROSPERO<sup>®</sup>

FINANCIAL REPORTING, BUDGETING & ANALYSIS



- MSX Group® was started in 2009.
- Founding members of MSX Group were all originally with Microsoft® Corporation, Great Plains Software® or FRx® Software Corporation handling the support, services and training for Microsoft® Management Reporter, Microsoft Forecaster® and Microsoft FRx®.
- Each MSX Group team member has 20+ years of experience with financial reporting and budgeting software solutions.
- Prospero has been developed as an all-in-one software solution to replace Management Reporter, FRx and Forecaster.



YOUR EXPERT RESOURCES FOR FINANCIAL REPORTING,  
BUDGETING AND ANALYSIS

Nick Sercer  
Nick.Sercer@MSXGroup.com

**PROSPERO** is a financial reporting and budgeting solution allowing organizations to quickly and accurately generate their financial statements and budgets or forecasts in one easy-to-use program:

- Financial Reporting
- Budgeting and Forecasting
- Interactive Charts and Graphs
- Dynamic Drilldown to Account and Transaction Level Details
- Migration Available from Management Reporter, FRx and Forecaster

# REPORTING

- Build and generate your financial statements:
  - Income Statements
  - Balance Sheet Statements
  - Cash Flow Statements
  - Trial Balance Statements
- Include Account and Transaction Details
- Built-in Dynamic Charts & Graphs



**ABC Company  
Income Statement  
July 2018**

	<u>Actuals</u>	<u>Budget</u>	<u>\$ Var.</u>	<u>% Var.</u>
<b>Revenue</b>				
Sales	1,381,504	1,443,267	(61,763)	(4.28%)
Sales - Intercompany	601	0	601	0.00%
Sales Returns	(14,359)	(13,334)	(1,025)	7.69%
Sales Discounts	(47,859)	(37,558)	(10,301)	27.43%
<b>Net Revenue</b>	<b>1,319,887</b>	<b>1,392,375</b>	<b>(72,488)</b>	<b>(5.21%)</b>
<b>Cost of Goods Sold</b>	<b>927,066</b>	<b>942,197</b>	<b>(15,131)</b>	<b>(1.61%)</b>
<b>Gross Profit</b>	<b>392,821</b>	<b>450,178</b>	<b>(57,357)</b>	<b>(12.74%)</b>
Gross Profit %	29.76%	32.33%	(2.57%)	(7.95%)
<b>Expenses</b>				
Exempt Salaries	156,333	129,163	27,170	21.04%
Non-Exempt Salaries	0	4,300	(4,300)	(100.00)
Bonus	43,722	29,704	14,018	47.19%
Overtime	0	56	(56)	(100.00)
Workers' Compensation	483	917	(434)	(47.36%)

# BUDGETING

- Spreadsheet-style User Input Screens
- Detail Input Screens for Human Resources and Capital
- Line Item Details
- Notes
- Instant Consolidation

Budget: Prospero US-Denver Services-... X

Main | Human Resources | Capital |

Attributes								Compensation
ID	Label	Pay Grade	Hire Date	Allocation	Start Period	End Period	Pay Rate	
6	Bacon Jr., Dan K.	2	2/14/2017	0.50	1	12	\$45,000.00	
5	Akers, Kim	2	2/14/2017	1.00	1	12	\$45,000.00	
6	Alexander, Sean P.	1	2/14/2017	0.00	1	12	\$40,000.00	
2	Ackerman, Pilar	2	2/14/2017	1.00	1	12	\$45,000.00	
6	Atlas, Vivian	1	2/14/2017	1.00	1	12	\$35,000.00	

Budget: Prospero US-Denver Services-... X

Main | Human Resources | Capital |

	Jan	Feb	Mar	Apr	May
<b>Year: 2018</b>					
<b>1-41000-100   Prospero US-Denver Services-Administration</b>					
<b>Salaries</b>					
6000 Exempt Salaries	27,708	27,708	27,708	27,708	27,708
6010 Non-Exempt Salaries	833	833	833	833	833
6050 Bonus	3,490	3,490	3,490	3,490	3,490
6150 Overtime	12	12	12	12	12
7400 Commissions Expense	0	0	0	0	0
<b>Total Salaries</b>	<b>32,044</b>	<b>32,044</b>	<b>32,044</b>	<b>32,044</b>	<b>32,044</b>
9020 Headcount	8.00	8.00	8.00	8.00	8.00
9050 Hours	1,034.83	1,034.83	1,034.83	1,034.83	1,034.83
9010 FTE	5.98	5.98	5.98	5.98	5.98
<b>Benefits &amp; Taxes</b>					
6240 Workers' Compensation	641	641	641	641	641
6250 Health Insurance	4,785	4,785	4,785	4,785	4,785
6260 Disability Insurance	200	0	0	0	0
6270 Tuition Reimbursement	0	0	0	0	0
6280 401k Employer Contribu...	0	0	0	0	0
6290 Life Insurance	150	150	150	150	150
7500 Income Tax Expense	2,451	2,451	2,451	2,451	2,451
6300 Other Benefits	0	0	0	0	0

ro Demo | Admin |

# Prospero Differentiators

1. A single application for reporting and budgeting which avoids double the work required when using two separate reporting & budgeting applications.
2. FRx and MR Report Conversion! Convert your existing reports! With other products, you must create all reports from scratch which is a HUGE cost and time commitment.
3. Migration path from Forecaster to Prospero! Save time and money by not having to recreate your Input Sets and reports from scratch.
4. Familiar Building Blocks (Rows, Columns and Trees) that are interchangeable! You do not have to learn a new interface. With Excel-based products, you do not have the ease, visibility and ability to re-use rows, columns and trees in report and budget designs, making ongoing maintenance more difficult and time consuming.
5. Purpose-built budgeting with details for HR, Capital, Revenue, Line Items and Audit History. Prospero has built-in features for calculating depreciation, tax withholdings, FICA caps and benefits. You do not have to build from the ground up like other Excel-based budgeting solutions.
6. Robust and flexible drill-down and drill order to the account and transaction level that other expensive products do not do as robustly and easily.
7. Dynamic charts and graphs with drilldown through all segments/dimensions and able to nimbly change the drill order as needed.
8. Report Collections to group and run multiple reports at once.
9. Expanded Summary Rows to reduce and/or avoid report maintenance when adding new accounts, locations, departments and other GL segments.
10. Easy, graphical segment trees for powerful reporting with little or no maintenance when built using ranges and wildcards. Summary trees offer dynamic drill down power and sub-totaling for reports to help analyze data.
11. Data warehouse for GL and Non-GL data, statistics and budgets!
12. Our experienced staff has worked with MR/FRx/Forecaster and other BI applications for 20+ years, helping make the transition to Prospero painless.
13. Great value and ROI! Do not overpay for software licenses and longer, costlier software implementation services. Prospero is a fraction of the cost of competitors in BOTH license fees and implementation time and cost.
14. There is a **FREE trial version of Prospero using your data, reports and budgets** to help you evaluate the power, ease and economical migration from MR/FRx/Forecaster to Prospero!

## Common Budgeting Challenges with Excel:

- Too many spreadsheets, formulas, broken links
- Too much time to set up
- Difficult to collaborate without security and audit trail
- Data integrity, version control, consolidation

## Prospero Solutions:

- **Quicker Budgeting Cycle**
  - Minimal year-to-year setup
  - No broken links, formulas, or separate, disparate spreadsheets
  - Powerful & easy rollups for quick consolidation or reorganization
- **Budget Control**
  - Centralized setup stored in database
  - Easy to Use! Microsoft Office navigation, Spreadsheet design

File Home Tools Window

New... Open... Catalog View Building Blocks

Cut Copy Paste Clipboard

Insert... Undo Redo Edit

Find Replace Sort Select Search

Options... Refresh Filter View

Quick Launch... Prospero Help Prospero Website

Message Board Feedback... Prospero Help

- Reports
- Report Definitions
    - Actuals/Budget Forecast By
    - Balance Sheet
    - Cash Flow Reports
    - Charts and Graphs
    - Consolidated Reports
    - Imported
    - Income Statements
    - Trial Balance Reports
    - Uncategorized Reports
    - z Derek
      - Trial Balance Detail
      - test

- Reports
- Report Collections
- Lines
- Columns
- Trees
- Published Reports
- Segments
- Security
- Configuration

# Quick Launch

## Reports and Charts

Settings Click here to manage settings for this screen

My Quick Launch Click here to manage Quick Launch items.

Cash Flow

Monthly Analysis by Account Type

Detailed Balance Sheet

Favorable/Unfavorable Budgeted Income Statement

Graph Revenue Trend

Consolidated Income Statement

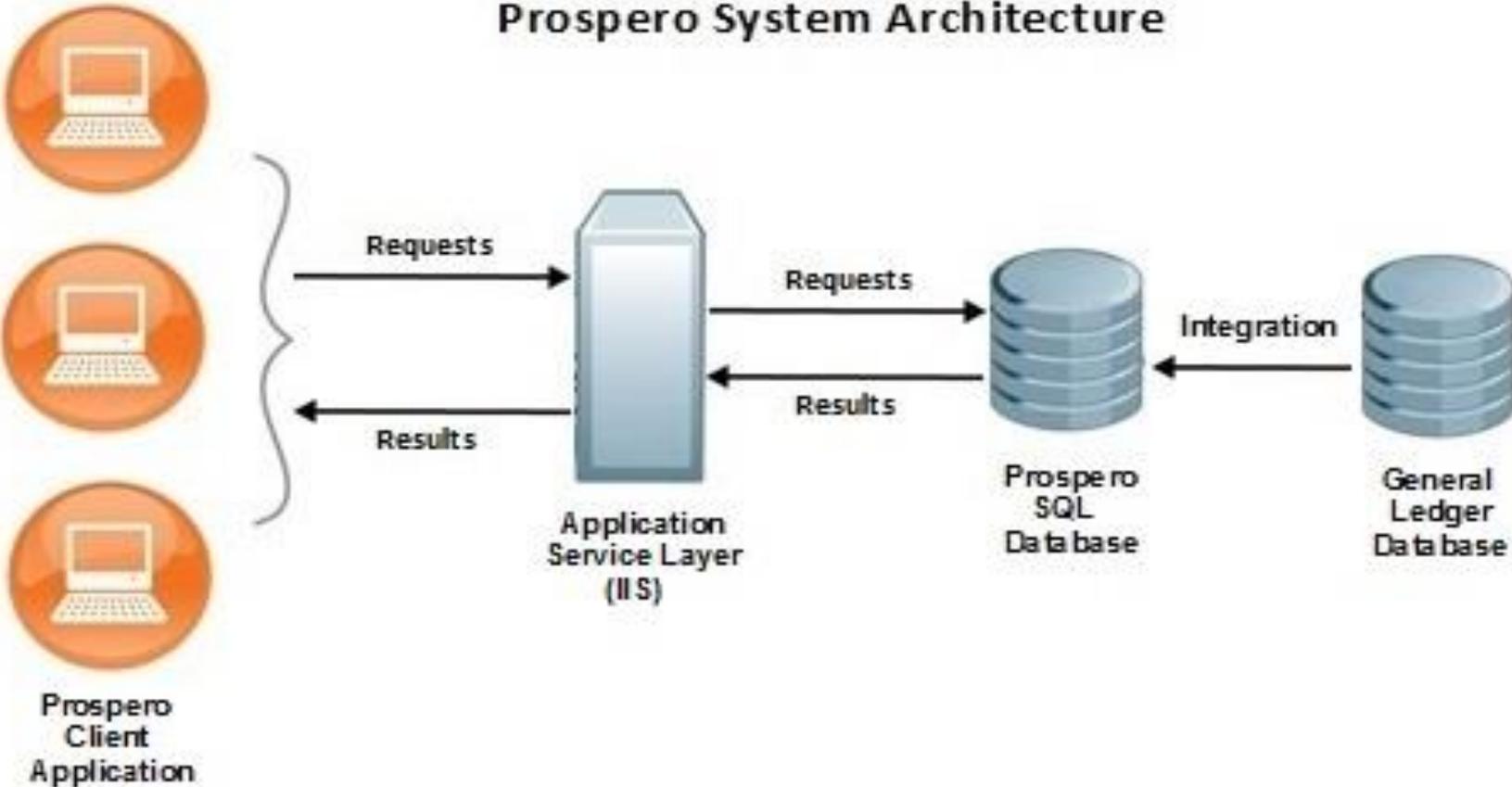
Revenue vs Expenses for the Month, Quarter and Year-to-Date

Budgeted Income Statement

Income Statement (using trees)

Over/Under Budgeted Income Statement

# Prospero System Architecture



## Prospero User License Type

Feature Set	Power User	Standard User	Limited User
<b>Administrative Features and Functions</b>			
Create and manage users and roles	✓		
Define user and group rights and permissions	✓		
Create and manage segment information	✓		
Define organizational setup information	✓		
<b>Setup Features and Functions</b>			
Create and maintain report definitions	✓		
Create and maintain budget input definitions	✓		
Create and maintain "building blocks"	✓		
Create and manage segment and tree information	✓		
<b>Reporting Features and Functions</b>			
Run reports	✓	✓	
Publish reports to preserve a 'snap-shot' of data	✓	✓	
View and annotate published reports	✓	✓	✓
Drill down on reports to view transaction detail	✓	✓	✓
<b>Budgeting Features and Functions</b>			
Input and annotate budget, HR or capital data	✓	✓	
Report on budget data	✓	✓	✓
<b>Import / Export Features and Functions</b>			
Import data directly from your GL	✓	✓	
Extract data from Prospero	✓	✓	
Perform data integration directly to Prospero from your GL	✓	✓	

# R E C A P

## REPORTING

- Report Definitions
- Easy Analysis with Changeable Drill-Down Order
- Dynamic Charts and Graphs
- Published Reports
- Report Collections
- Generate Directly to Excel, PDF or Printer

## BUDGETING

- Main Input Screen
- Line Item Details
- Annotations
- Account History
- Human Resource Budgeting
- Capital Budgeting
- Instant Consolidation

**Migration Options Available for  
Management Reporter, FRx and Forecaster.  
Save Time & Money. Don't Start from Scratch.**



The image shows a group of four business professionals in an office setting. In the background, a banner features the MSX Group logo, which consists of three interlocking circles above the text "MSXGROUP". The professionals are gathered around a desk, looking at a laptop. One man in the foreground is pointing at the screen. The overall scene is dimly lit, with a dark overlay on the right side where the text is placed.

MSXGROUP

WHAT'S NEXT?

Email us for a Private Demo.  
[info@msxgroup.com](mailto:info@msxgroup.com)

Get a FREE 30-Day Trial Site.



# PROSPERO<sup>®</sup>

FINANCIAL REPORTING, BUDGETING & ANALYSIS

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# PROSPERO: Introduction

# QUESTIONS



Your Expert Resources for  
**Management Reporter,  
Forecaster, FRx  
and Prospero**

Training Classes  
Consulting Services  
Software Support

[www.msxgroup.com](http://www.msxgroup.com)

 (877) 456-7632

 [info@msxgroup.com](mailto:info@msxgroup.com)

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March 25, 2020

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# SPRING 2020

