

Session starts at 2:45pm Eastern (11:45am Pacific)



Management Reporter
Forecaster
FRx
Prospero

User Group Spring Forums 2017

- Forecaster User Group Forum (Tuesday 3/14/17)
- Management Reporter User Group Forum (Wednesday 3/15/17)
- MSX Group Prospero User Group Forum (Thursday 3/16/17)

Register at www.msxgroup.com/2017-Spring-forums



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Forecaster Users Forum

- Session 1: 11:00-12:00 Product Overview
- Session 2: 12:15-1:15 Beginner Training Session 1
- Session 3: 1:30-2:30 Intermediate Session 1
- Session 4: 2:45-3:45 Intermediate Session 2
- Session 5: 4:00-5:00 Additional Topics and Closing



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Forecaster Users Forum

- Log In and Log Out at anytime throughout the day.
- Attendees will be muted but may submit text questions using GoToWebinar Question section.



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SESSION 4: Advanced Topics for PL, BS, CF...

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This session presented by Derek Krebs

Forecaster Users Forum Agenda

2:45pm-3:45pm ET (11:45am-12:45pm PT)

Advanced Income Statement, Balance Sheet & Cash Flow Modeling

- Driver based modeling
- Input Screen Designs - Common and Less Common
- Leveraging Rollup functionality
- Calculation Types and Examples
- Balance Sheet and Cash Flow workings



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Driver-Based Modeling

Two examples of driver based modeling for assumptions:

- ONE department feeding data to MANY
- MANY departments feeding data to ONE

The following key concepts are used:

- New “dummy” posting department and use of Statistical accounts
- Input Set Overrides for Specific Lines and Calcs to use by Dept/Loc/Etc.
- @ROLLUP, @LOOKUP and Qualified calculation formulas
- Calculation Task to run when budget assumptions change



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Common & Uncommon Input Screens

Common Input Screen Design

1. Line Set: Accounts segment (revenue, expenses, balance sheet)
2. Column: Periods with months (or quarters or years or any time frame)
3. Prompt: Enter data to true GL Department/Company/Division

UNcommon Input Screen Design

1. Line Set: "Accounts" that represent Customers, Products, Locations, Etc.
2. Column: Beginning Balance column, columns with Accounts/Statistics or Department/Company/Division
3. Prompt: Use dummy Depts/Companies/Divs that do NOT exist in GL



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Leveraging Forecaster Rollups

Take advantage of the Rollups in Forecaster for:

- Reports
- Calculations
- Security
- Tasks: Allocations, Currency Translation, Calculation
- Adjustments for What-If Scenarios



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Balance Sheet & Cash Flow Notes

Design notes for Balance Sheet & Cash Flow:

- Income statement input and calcs for many DEPT/DIV/LOC's.
- Balance Sheet and Cash flow usually at single or few Company level
- Two input sets are common (one for Inc St and one for BS/CF)
 - BS/CF input set may have Beginning Balance columns
 - BS/CF may have different line set & calc for "Corporate" DEPT
- New accounts used for:
 - Statistics (like A/R Days Sales Out, Days Payable)
 - Beginning and Ending Balances



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...Balance Sheet & Cash Flow Notes

Design notes for Balance Sheet & Cash Flow (Continued:

Calculation Set Notes (refer to Forecaster online help too):

- @ROLLUP: totals for the one dept you are in based on summary account
- @LOOKUP: looks up data from another dept/acct (posting or summary level)
- @BBAL: sets beginning balance of Account A to ending balance of Acct B
- @CUM: calculates the cumulative gain/loss in an acct across periods
- @DIF: calculates the gain/loss in an acct from period to period
- Use of Primary and Secondary calculation set
- Rename the Column's "Code for Calculation" to static, short code



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2017 EVENTS

Amplify

a collaboration between



March 19-21, 2017
Anaheim, CA

 **FOCUS** 17
AXUG CRMUG NAVUG PBIUG

May 7-12, 2017
St. Louis, MO

 **DSLUG** Fall
Conference
DYNAMICS SL USER GROUP

Sept 13-15, 2017
Tampa, FL



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October 10-13, 2017

Nashville 2017
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AXUG | *bring it home.*

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Nashville, TN



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Fall User Forums

- **September 19, 2017** Forecaster Users Forum
- **September 20, 2017** Management Reporter Users Forum
- **September 21, 2017** Prospero Users Forum



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Thank you!

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Forecaster for Microsoft Dynamics® ERP

Up Next SESSION 5: Updating Your Forecast

Session starts at 4:00pm Eastern (1:00pm Pacific)



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