

# User Group Forums 2015

## FRx for Microsoft Dynamics® ERP Intermediate Session 1

Session starts at 1:30 pm ET/10:30 am PT



Hosted by:

**MSXGROUP**

*With special presentations by the Microsoft CPM team*

Presented by Nick Sercher of the MSX Group

# FRx Intermediate Training Session 1 - AGENDA

**1:30 pm-2:30 pm EDT (10:30 am-11:30 am PDT)**

During this session, we will highlight several reports to demonstrate the following topics

- Actual vs Budget Reporting
- Side by side Departmental reporting
- Multi-Company consolidations
- Report Distribution methods

*Attendees will be muted but may ask questions via text using the GoToWebinar Chat or Question option.*



User Group Forums 2015

Hosted by the MSX Group

• [www.MSXGroup.com](http://www.MSXGroup.com)

FRx for Microsoft Dynamics ERP

## Divisional Income Statement (Side by Side)

- **Row Definition** – uses standard IS RF

- **Column Definition** – use Account Filters

- **No Reporting Tree**

*Fabrikam Works, Inc.*  
**Divisional Income Statement**  
For the Two Months Ending February 28, 2007

<u>Sales</u>			<u>Service</u>		
<u>Denver</u>	<u>San Francisco</u>	<u>Total</u>	<u>Denver</u>	<u>San Francisco</u>	<u>Total</u>
<b>Revenue</b>					
\$457,021	\$419,834	<b>\$876,855</b>	\$130,482	\$95,993	<b>\$226,475</b>
10,097	4,570	<b>14,667</b>			
33,855	30,784	<b>64,439</b>			
<b>413,269</b>	<b>384,480</b>	<b>797,749</b>	<b>130,482</b>	<b>95,993</b>	<b>226,475</b>
324,438	305,552	<b>629,990</b>			
<b>88,831</b>	<b>78,928</b>	<b>167,759</b>	<b>130,482</b>	<b>95,993</b>	<b>226,475</b>
<b>Gross Margin</b>					
<b>Operating Expenses</b>					
56,466	37,359	<b>93,825</b>	45,660	37,383	<b>83,043</b>
2,634	2,864	<b>5,498</b>	1,915	1,562	<b>3,477</b>
13,364		<b>13,364</b>			
5,850	5,803	<b>11,453</b>	5,243	5,077	<b>10,320</b>
2,330	8,342	<b>10,672</b>	1,830	1,510	<b>3,140</b>
<b>80,444</b>	<b>54,368</b>	<b>134,812</b>	<b>54,448</b>	<b>45,532</b>	<b>99,980</b>
<b>8,387</b>	<b>24,560</b>	<b>32,947</b>	<b>76,034</b>	<b>50,461</b>	<b>126,495</b>
<b>8,387</b>	<b>24,560</b>	<b>32,947</b>	<b>76,034</b>	<b>50,461</b>	<b>126,495</b>
<b>\$8,387</b>	<b>\$24,560</b>	<b>\$32,947</b>	<b>\$76,034</b>	<b>\$50,461</b>	<b>\$126,495</b>



# Consolidated Balance Sheet

(multi-company)

- Row Definition –

- Uses standard Balance Sheet Row Format

- Column Definition –

- Uses standard Column Layout

- Reporting Tree –

- Utilize @Any to include more than one Company ID

*Fabrikam Works, Inc.*  
**BALANCE SHEET**  
*Consolidated*  
*June 30, 2007*

**ASSETS**

Cash - Checking	\$375,351
Money Market Accounts	163,184
<b>Total Cash</b>	<b>538,534</b>
Net Trade A/R	440,268
Due from FWC	11,777
Inventories	2,187,309
Prepaid Other	3,431
<b>Total Other Assets</b>	<b>2,642,786</b>
<b>Total Current Assets</b>	<b>3,181,321</b>
Investment in FWC	515,675
Furniture & Fixtures	302,100
Less Accumulated Depreciation	(185,408)
<b>Net Fixed Assets</b>	<b>116,692</b>
<b>Total Assets</b>	<b>\$3,813,688</b>

**LIABILITIES AND EQUITY**

Accounts Payable	\$114,677
Due to FW	11,777
Other Accrued Liabilities	326,708
<b>Total Current Liabilities</b>	<b>453,162</b>
Notes Payable	212,436
Leases Payable	5,650
<b>Total Long Term Liabilities</b>	<b>218,085</b>
<b>Total Liabilities</b>	<b>671,248</b>
Retained Earnings	1,820,039
Common Stock	106,000
Add'l Paid-In Capital	721,148
Treasury Stock	(4,000)
Year to Date Income	499,254
<b>Total Equity</b>	<b>3,142,440</b>
<b>Total Liabilities and Equity</b>	<b>\$3,813,688</b>



User Group Forums 2015  
Hosted by the MSX Group

# Consolidated Income Statement (multi-company)

- Row Definition –

- Uses standard IS Row Format

- Column Definition –

- Uses Standard Column Layout

- Reporting Tree –

- Utilize @Any to include more than one Company ID

## Fabrikam Works, Inc.

### Income Statement

#### Consolidated

For the Nine Months Ending September 30, 2007

	September			YTD		
	Actual	Budget	Variance	Actual	Budget	Variance
<b>Revenue</b>						
Sales	\$1,804,403	\$852,441	\$951,962	\$13,471,140	\$7,296,632	\$6,174,509
Sales Returns	13,940	15,051	1,111	145,530	128,823	(16,707)
Sales Discounts	65,675	50,166	(15,509)	536,497	429,377	(107,120)
<b>Net Sales</b>	<b>1,724,789</b>	<b>787,225</b>	<b>937,564</b>	<b>12,789,113</b>	<b>6,738,437</b>	<b>6,050,681</b>
Cost of Goods Sold	1,213,996	490,445	(723,551)	8,853,992	4,197,811	(4,656,181)
<b>Gross Margin</b>	<b>510,793</b>	<b>296,780</b>	<b>214,013</b>	<b>3,935,121</b>	<b>2,540,627</b>	<b>1,394,500</b>
<b>Operating Expenses</b>						
Salaries and Wages	227,081	167,891	(59,390)	1,863,005	1,436,536	(426,468)
Depreciation Expense	10,311	7,111	(3,201)	84,853	71,798	(13,055)
Office Expense	9,308	7,350	(1,956)	76,193	62,959	(13,234)
Supplies Expense	36,839	7,891	(28,948)	201,305	61,168	(140,147)
Maintenance Expense	2,690	1,755	(935)	22,182	15,075	(7,107)
Rent Expense	22,828	18,734	(4,094)	187,345	160,353	(26,991)
Travel Expense	16,516	15,874	(642)	136,262	135,873	(389)
Advertising Expense	15,013	14,509	(503)	149,857	124,201	(25,456)
Commission Expense	39,687	35,948	(3,739)	326,502	307,885	(18,617)
<b>Total Operating Expenses</b>	<b>380,270</b>	<b>276,862</b>	<b>(103,408)</b>	<b>3,047,303</b>	<b>2,375,639</b>	<b>(671,664)</b>
<b>Income From Operations</b>	<b>130,523</b>	<b>19,917</b>	<b>110,605</b>	<b>887,818</b>	<b>164,981</b>	<b>722,837</b>
Interest Income(Expense)	(1,810)	(1,621)	(189)	(14,887)	(13,965)	(922)
<b>Income Before Income Taxes</b>	<b>128,713</b>	<b>18,296</b>	<b>110,416</b>	<b>872,931</b>	<b>151,016</b>	<b>721,915</b>
Income Tax Expense	12,543	6,062	(6,481)	101,681	51,438	(50,243)
<b>Net Income</b>	<b>\$116,170</b>	<b>\$12,235</b>	<b>\$103,935</b>	<b>\$771,250</b>	<b>\$99,579</b>	<b>\$671,671</b>



# Consolidated Income Statement (actual vs budget)

- **Row Definition –**

- Uses standard IS Row Format w/ modifications for XCR

- **Column Definition –**

- Uses Column Layout w/ XCR definitions

- **Reporting Tree –**

- Utilize @Any to include more than one Company ID

## Fabrikam Works, Inc.

### Income Statement

#### Consolidated

For the Nine Months Ending September 30, 2007

	September			YTD		
	Actual	Budget	Variance	Actual	Budget	Variance
<b>Revenue</b>						
Sales	\$1,804,403	\$852,441	<b>\$951,962</b>	\$13,471,140	\$7,296,632	<b>\$6,174,509</b>
Sales Returns	13,940	15,051	<b>1,111</b>	145,530	128,823	<b>(16,707)</b>
Sales Discounts	65,675	50,166	<b>(15,509)</b>	536,497	429,377	<b>(107,120)</b>
<b>Net Sales</b>	<b>1,724,789</b>	<b>787,225</b>	<b>937,564</b>	<b>12,789,113</b>	<b>6,738,437</b>	<b>6,050,681</b>
Cost of Goods Sold	1,213,996	490,445	<b>(723,551)</b>	8,853,992	4,197,811	<b>(4,656,181)</b>
<b>Gross Margin</b>	<b>510,793</b>	<b>296,780</b>	<b>214,013</b>	<b>3,935,121</b>	<b>2,540,627</b>	<b>1,394,500</b>
<b>Operating Expenses</b>						
Salaries and Wages	227,081	167,891	<b>(59,390)</b>	1,863,005	1,436,536	<b>(426,468)</b>
Depreciation Expense	10,311	7,111	<b>(3,201)</b>	84,853	71,798	<b>(13,055)</b>
Office Expense	9,308	7,350	<b>(1,956)</b>	76,193	62,959	<b>(13,234)</b>
Supplies Expense	36,839	7,891	<b>(28,948)</b>	201,305	61,168	<b>(140,147)</b>
Maintenance Expense	2,690	1,755	<b>(935)</b>	22,182	15,075	<b>(7,107)</b>
Rent Expense	22,828	18,734	<b>(4,094)</b>	187,345	160,353	<b>(26,991)</b>
Travel Expense	16,516	15,874	<b>(642)</b>	136,262	135,873	<b>(389)</b>
Advertising Expense	15,013	14,509	<b>(503)</b>	149,857	124,201	<b>(25,456)</b>
Commission Expense	39,687	35,948	<b>(3,739)</b>	326,502	307,885	<b>(18,617)</b>
<b>Total Operating Expenses</b>	<b>380,270</b>	<b>276,862</b>	<b>(103,408)</b>	<b>3,047,303</b>	<b>2,375,639</b>	<b>(671,664)</b>
<b>Income From Operations</b>	<b>130,523</b>	<b>19,917</b>	<b>110,605</b>	<b>887,818</b>	<b>164,981</b>	<b>722,837</b>
Interest Income(Expense)	(1,810)	(1,621)	<b>(189)</b>	(14,887)	(13,965)	<b>(922)</b>
<b>Income Before Income Taxes</b>	<b>128,713</b>	<b>18,296</b>	<b>110,416</b>	<b>872,931</b>	<b>151,016</b>	<b>721,915</b>
Income Tax Expense	12,543	6,062	<b>(6,481)</b>	101,681	51,438	<b>(50,243)</b>
<b>Net Income</b>	<b>\$116,170</b>	<b>\$12,235</b>	<b>\$103,935</b>	<b>\$771,250</b>	<b>\$99,579</b>	<b>\$671,671</b>



# User Resources



**Microsoft**

- Microsoft.com
  - PartnerSource
  - CustomerSource
- <https://connect.microsoft.com>
- [http://blogs.msdn.com/b/dynamics\\_financial\\_reporting](http://blogs.msdn.com/b/dynamics_financial_reporting)



<http://www.msxgroup.com>

Training Classes | Consulting Services | Software Support



User Group Forums 2015  
Hosted by the MSX Group

• [www.MSXGroup.com](http://www.MSXGroup.com)

FRx for Microsoft Dynamics ERP

Thank you!

# User Group Forums 2015

## FRx for Microsoft Dynamics® ERP

**Up next:** FRx Session 4 – Intermediate Session 2

*Session starts at 2:45 ET/11:45 PT*

Email us at:

Derek.Krebs@MSXGroup.com

Nick.Sercer@MSXGroup.com

Noah.Moseley@MSXGroup.com

Locate us also at:

(877) 456-7632

[www.MSXGroup.com](http://www.MSXGroup.com)

[Facebook.com](https://www.facebook.com/MSXGroup)

[Twitter.com](https://twitter.com/MSXGroup)



**MSXGROUP**

Consulting Services | Training | Software Support