



# Fall 2020

Next Session Will Begin Soon

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## Fall 2020

September 22, 2020

**Management Reporter**  
**Microsoft Forecaster**

September 23, 2020

**Prospero Reporting**  
**Prospero Budgeting**

September 23, 2020

**Prospero Reporting**

**Prospero Budgeting**

11:00 AM EST

Prospero Reporting & Budgeting  
Introduction

12:15 PM EST

Prospero Reporting Basics

1:30 PM EST

Prospero Reporting Advanced

2:45 PM EST

Prospero Budgeting Basics

4:00 PM EST

Prospero Budgeting Advanced



**Fall 2020**



**Derek Krebs, Sr Consultant**  
derek.krebs@msxgroup.com



- **MSX Group** is the original team who developed, implemented and supported FRx, Forecaster, and Mgt Reporter the past 25+ years working at FRx/MSFT/MSX.
- **Derek** has spent the last 25 years Consulting and Managing Consultants at Microsoft (13 yrs) & MSX Group (12 yrs) working strictly on Budgeting & Reporting Software.
- **Derek** has done over 300 client Implementations spanning 25 years; **MSX Group** has helped train, implement and support over 15,000 users!

# Prospero Overview

## AGENDA

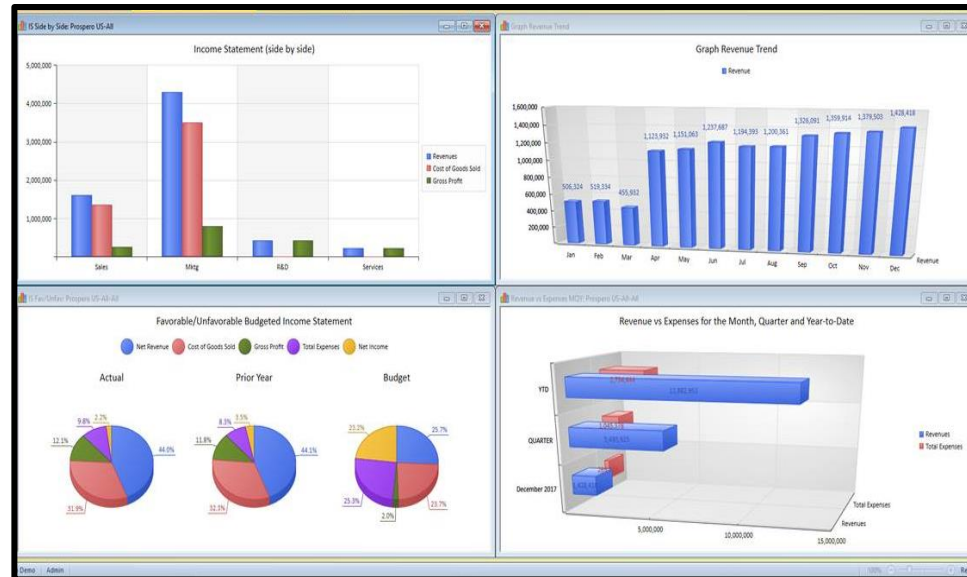
- What is Prospero?
- Why convert from Management Reporter, FRx and Forecaster or Excel or Other Product?
- Prospero Demo of Reporting
- Prospero Demo of Budgeting
- Q & A



# About PROSPERO

- All-in-One Software Solution for Financial Reporting, Budgeting, Forecasting and Analysis
- Built by the MSX Group, same team who delivered FRx/Forecaster/MgtRpt
- Purpose-Built Application for Accountants by Accountants

ABC Company Income Statement For the Four Months Ending April 30, 2018					
	Actual	Prior Year	Budget	Favorable / (Unfavorable)	
				\$ Variance	% Variance
<b>Revenue</b>					
Revenue - Motors	0	0	10,000	(10,000)	(100.00%)
Sales	979,614	1,167,656	208,538	771,076	369.75%
Sales - Intercompany	550	784	0	550	0.00%
Sales Discounts	(26,327)	(34,235)	(17,492)	(8,835)	50.51%
Sales Returns	(7,898)	(10,272)	(5,248)	(2,650)	50.50%
<b>Net Revenue</b>	<b>945,939</b>	<b>1,123,932</b>	<b>195,797</b>	<b>750,142</b>	<b>383.12%</b>
<b>Cost of Goods Sold</b>	<b>686,656</b>	<b>822,289</b>	<b>171,010</b>	<b>(515,646)</b>	<b>(301.53%)</b>
<b>Gross Profit</b>	<b>259,283</b>	<b>301,643</b>	<b>24,788</b>	<b>234,495</b>	<b>946.00%</b>
Gross Profit %	27.41%	26.84%	12.66%	(14.75%)	(116.51%)
<b>Expenses</b>					
Advertising	7,482	10,785	10,601	3,119	29.42%
Bonus	29,622	31,599	15,927	(13,695)	(85.99%)
Commissions Expense	13,660	18,256	12,534	(1,126)	(8.98%)
Computer Depreciation	111	0	278	167	60.07%
Depreciation Expense	4,855	5,310	3,646	(1,209)	(33.16%)



# Reporting\Budgeting Challenges and Prospero Solutions

	Current Challenge	Prospero Solution
1. New Features & Development	Microsoft FRx, Forecaster & MgtRpt no longer being developed with no new features	Prospero released 10 years ago with full development and many new features
2. Security Setup	Decentralized model by individual report folders and reporting tree units	Central security model for one area to globally define user access
3. Security Roles	Only 4 roles you can not modify	As many roles you wish to tailor security to fit your needs
4. Application	2 separate applications to setup & maintain for lines, columns, trees, etc.	1 single application; you do NOT have to export/import Act & bud; you do NOT have to manually add GL segments
5. Line Set Maintenance	Very difficult, time consuming and error prone when adding new Depts and Accounts	Little to No Maintenance needed using Summary Depts and Accounts and the <u>Expand feature</u> in Lines to show all accounts
6. Report Output	1 option only to Viewer	Multiple options to Viewer, Excel, PDF and Printer

# Reporting\Budgeting Challenges and Prospero Solutions

	Current Challenge	Prospero Solution
7. Graphing	Only a single row or column with no drill down	All report data you define may be graphed and drill down for analysis
8. Drill Down Order	Can NOT define different drill order unless create separate trees & reports	Single report can be changed on the fly to drill down into different GL segment order
9. Report Library	Every report generated is saved and possible for end users to see	Only Published Reports saved and seen by end users
10. Statistics	Existing MSFT products only report query tool and no way to store statistics of data outside GL	Prospero has its own data warehouse (included at no extra charge) where you may store non-GL data & statistics for reporting & budgeting
11. User Able to Customize	Existing MSFT products have little to no way to customize based on user preferences	Prospero has many user defined options to tailor Quick Launch of common reports, windows settings, toolbars and short cuts, colors, etc.
12. Price	Other 3 <sup>rd</sup> party software pricey	Prospero fraction of cost with same robust reporting & budgeting!!!

# PROSPERO

## Financial Reporting and Budgeting in ONE Application

### SUMMARY of Product Features to Improve YOUR Reporting and Budgeting Process:

- Budgeting and Financial Reporting in a SINGLE product
- Easy interface; Interchangeable Building Blocks save time
- Embedded graphics with drilldown and change drill order
- FRx and Mgt Rpt Report Conversion & Forecaster Migration
- Multiple Budget Versions available in real time with HR, Revenue and Capital details
- Simple Security in a central place
- Feature rich product and great value / ROI



Your Expert Resources for  
**Management Reporter,  
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and Prospero**

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Consulting Services  
Software Support

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