

Session starts at 2:45pm Eastern (11:45am Pacific)



Management Reporter  
Forecaster  
FRx  
Prospero

# User Group Fall Forums 2016

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- Forecaster User Group Forum (Monday 9/19/16)
- Management Reporter User Group Forum (Tuesday 9/20/16)
- MSX Group Prospero User Group Forum (Wednesday 9/21/16)

Register at [www.msxgroup.com/2016-fall-forums](http://www.msxgroup.com/2016-fall-forums)



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# Forecaster Users Forum

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- Session 1: 11:00-12:00 Product Overview
- Session 2: 12:15-1:15 Beginner Training Session 1
- Session 3: 1:30-2:30 Intermediate Session 1
- Session 4: 2:45-3:45 Intermediate Session 2
- Session 5: 4:00-5:00 Additional Topics and Closing



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Forecaster for Microsoft Dynamics ERP

# Forecaster Users Forum

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- Log In and Log Out at anytime throughout the day.
- Attendees will be muted but may submit text questions using GoToWebinar Question section.



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# User Group Fall Forums 2016

## Forecaster for Microsoft Dynamics® ERP

SESSION 4: Advanced Topics for PL, BS, CF...

**Session starts at 2:45pm Eastern (11:45am Pacific)**



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This session presented by Derek Krebs

# Forecaster Users Forum Agenda

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2:45pm-3:45pm ET (11:45am-12:45pm PT)

## Advanced Income Statement, Balance Sheet & Cash Flow Modeling

- Driver based modeling
- Input Screen Designs - Common and Less Common
- Leveraging Rollup functionality
- Calculation Types and Examples
- Balance Sheet and Cash Flow workings



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# Driver-Based Modeling

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## Two examples of driver based modeling for assumptions:

- ONE department feeding data to MANY
- MANY departments feeding data to ONE

## The following key concepts are used:

- New “dummy” posting department and use of Statistical accounts
- Input Set Overrides for Specific Lines and Calcs to use by Dept/Loc/Etc.
- @ROLLUP, @LOOKUP and Qualified calculation formulas
- Calculation Task to run when budget assumptions change



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# Common & Uncommon Input Screens

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## Common Input Screen Design

1. Line Set: Accounts segment (revenue, expenses, balance sheet)
2. Column: Periods with months (or quarters or years or any time frame)
3. Prompt: Enter data to true GL Department/Company/Division

## UNcommon Input Screen Design

1. Line Set: “Accounts” that represent Customers, Products, Locations, Etc.
2. Column: Beginning Balance column, columns with Accounts/Statistics or Department/Company/Division
3. Prompt: Use dummy Depts/Companies/Divs that do NOT exist in GL



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# Leveraging Forecaster Rollups

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## Take advantage of the Rollups in Forecaster for:

- Reports
- Calculations
- Security
- Tasks: Allocations, Currency Translation, Calculation
- Adjustments for What-If Scenarios



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# Balance Sheet & Cash Flow Notes

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## Design notes for Balance Sheet & Cash Flow:

- Income statement input and calcs for many DEPT/DIV/LOC's.
- Balance Sheet and Cash flow usually at single or few Company level
- Two input sets are common (one for Inc St and one for BS/CF)
  - BS/CF input set may have Beginning Balance columns
  - BS/CF may have different line set & calc for "Corporate" DEPT
- New accounts used for:
  - Statistics (like A/R Days Sales Out, Days Payable)
  - Beginning and Ending Balances



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# ...Balance Sheet & Cash Flow Notes

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## Design notes for Balance Sheet & Cash Flow (Continued:

### Calculation Set Notes (refer to Forecaster online help too):

- @ROLLUP: totals for the one dept you are in based on summary account
- @LOOKUP: looks up data from another dept/acct (posting or summary level)
- @BBAL: sets beginning balance of Account A to ending balance of Acct B
- @CUM: calculates the cumulative gain/loss in an acct across periods
- @DIF: calculates the gain/loss in an acct from period to period
- Use of Primary and Secondary calculation set
- Rename the Column's "Code for Calculation" to static, short code



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# Sep 28-30, 2016

## DYNAMICS SL USERS GROUP FALL CONFERENCE 2016

September 28-30, 2016 in San Diego, CA



<http://www.msdslug.com/>



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# October 9-14, 2016

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**AXUG**  
summit  
TAMPA 2016

<http://www.axug.com>

**GPUG**  
summit  
TAMPA 2016

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# Thank you!

## User Group Fall Forums 2016

**Forecaster** for Microsoft Dynamics® ERP

*Up Next* SESSION 5: Updating Your Forecast

**Session starts at 4:00pm Eastern (1:00pm Pacific)**



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