



PROSPERO

Financial Reporting & Budgeting

Replace Management Reporter, FRx and Forecaster with a single application.



PROSPERO

Financial Reporting & Budgeting



Noah Moseley
Pensacola, FL



Derek Krebs
San Diego, CA

MSX Group specializes in financial reporting and budgeting solutions. All members of the MSX Group were originally part of the Microsoft Development, Support, Consulting and Training Teams for FRx, Forecaster and Management Reporter. Our team has over 20 years of experience in the financial reporting and budgeting field and has assisted thousands of customers over the years.

PROSPERO

Financial Reporting & Budgeting



What Prospero Does For You

Prospero allows Finance Professionals to quickly and accurately create and generate their financial statements and budget forecasts in one easy-to-use program, with no need for IT involvement:

Reporting

- Income Statements, Balance Sheets, Cash Flow Statements
- Customized Reports as needed

Budgeting & Forecasting

- Budget/Forecast using the same Lines, Columns, Trees as reporting
- HR, Capital, Line Item and other details with annotations
- Real-time collaboration, avoid "Excel hell"

PROSPERO

Financial Reporting & Budgeting



The Latest News on the Products before Prospero

Development has been discontinued for Management Reporter, Forecaster and FRx.

Support for Management Reporter, Forecaster and FRx will be phased out over future years.

Clients using Management Reporter, Forecaster and FRx for Microsoft Dynamics AX/GP/NAV/SL and many other ERP solutions will all need to find replacements.

Prospero is brought to you by the same team who developed, implemented and supported FRx, Forecaster and Management Reporter the last 20 years while working at FRx, Microsoft and MSX Group.

PROSPERO

Financial Reporting & Budgeting



Key Features about Prospero:

- Reports and Budget input screens are built using Building Blocks (Rows, Columns and Trees) similar to FRx, Management Reporter and Forecaster Building Blocks.
- All definitions and reports are stored in SQL
- Security is Windows or Standard Authentication
- Built-in Graphing Analysis with Drill-down
- Integration to the General Ledger
- Migration of reports from FRx and budget setup from Forecaster is available.

PROSPERO

Financial Reporting & Budgeting

PROSPERO DEMO

Quick Launch

Reports and Charts

- Income Statement (using trees)
- Trial Balance (detailed)
- Trial Balance (summary)
- Cash Flow
- Monthly Analysis by Account Type
- Detailed Balance Sheet
- Favorable/Unfavorable Budgeted Income Statement
- Graphs

Settings
Click here to manage settings

ABC Company
Weekly Statement
For the Four Weeks Ending April 30, 2016

	April	YTD
Revenue		
Sales	\$1,805,917.72	\$7,596,328.28
Sales Returns	15,196.80	61,062.96
Net Sales	1,790,720.92	7,535,265.32
COGS	1,273,732.80	5,401,686.96
Gross Profit	516,988.12	2,133,578.36
Gross Profit %	27.34%	28.30%
Expenses		
Salary Expense	132,386.80	507,563.96
Office Expense	6,987.80	28,713.96
Rent	17,251.80	68,687.96
Total Expense	156,626.40	599,965.88
Net Income	360,361.72	1,533,612.48

Income Statement Report

Income Statement Report

Budget: Prospero US-Denver Services-... X

Main | Human Resources | Capital |

	Jan	Feb	Mar	Apr	May	Jun
Year: 2018						
1-41000-100 Prospero US-Denver Services-Administration						
Salaries						
6000 Exempt Salaries	19,292	19,292	19,292	19,292	19,292	19,698
6010 Non-Exempt Salaries	0	0	0	0	0	0
6050 Bonus	2,480	2,480	2,480	2,480	2,480	2,532
6150 Overtime	0	0	0	0	0	0
7400 Commissions Expense	0	0	0	0	0	0
Total Salaries	21,771	21,771	21,771	21,771	21,771	22,230
9020 Headcount	7.00	7.00	7.00	7.00	7.00	7.00
9050 Hours	953.33	953.33	953.33	953.33	953.33	953.33
9010 FTE	5.50	5.50	5.50	5.50	5.50	5.50
Benefits & Taxes						
6240 Workers' Compensation	435	435	435	435	435	445
6250 Health Insurance	1,500	1,500	1,500	1,500	1,500	1,500
6260 Disability Insurance	0	0	0	0	0	0
6270 Tuition Reimbursement	0	0	0	0	0	0
6280 401k Employer Contribution	0	0	0	0	0	0
6290 Life Insurance	150	150	150	150	150	150
7500 Income Tax Expense	1,666	1,666	1,666	1,666	1,666	1,701
6300 Other Benefits	0	0	0	0	0	0

PROSPERO

Financial Reporting & Budgeting



Presenter: Derek Krebs, Sr Consultant - MSX Group

- **MSX Group** is the original team who developed, implemented and supported FRx, Forecaster and Mgt Reporter the last 20 years while working at FRx/MSFT/MSX; MSX has helped train, implement and support over 15,000 users since 1997.
- **Derek** has done over 300 client Implementations spanning 20 years on reporting & budgeting applications; 12 years Consulting at **Microsoft** working strictly on Budgeting & Reporting Software; 8 years with **MSX Group**.

Excel Budgeting Challenges

- Too many spreadsheets, formulas, broken links
- Too much time to set up
- Difficult to collaborate without workflow, security, and audit trail
- Data integrity, version control, consolidation

MSX Prospero Benefits



- **Written by same team who brought you Microsoft Forecaster**
 - Migration from Forecaster to MSX Prospero**
(same development, support staff, consultants)
- **Quicker Budgeting Cycle**
 - Minimal year to year setup
 - No broken links, formulas, and multiple spreadsheets
 - Powerful & easy rollups for quick consolidation or reorganization
- **Budget Control**
 - Centralized setup stored in database
 - Workflow, User and Group Security, Audit Trail
 - Easy to Use! Microsoft Office navigation, Spreadsheet design

PROSPERO

Financial Reporting & Budgeting



	Current Challenge	Prospero Solution
New Features & Development	Microsoft FRx, Forecaster & MgtRpt no longer being developed with no new features	Prospero released 6 years ago with full development and many new features
Security Setup	Decentralized model by individual report folders and reporting tree units	Central security model for one area to globally define user access
Security Roles	Only 4 roles you can not modify	As many roles you wish to tailor security to fit your needs
Application	2 separate applications to setup & maintain for lines, columns, trees, etc.	1 single application
Line Set Maintenance	Very difficult, time consuming and error prone when adding new Depts and Accounts	Little to No Maintenance needed using Summary Depts and Accounts and the <u>Expand feature</u> in Lines to show all accounts
Report Output	1 option only to Viewer	Multiple options to Viewer, Excel, PDF and Printer

PROSPERO

Financial Reporting & Budgeting



	Current Challenge	Prospero Solution
Graphing	Only a single row or column with no drill down	All report data you define may be graphed and drill down for analysis
Drill Down Order	Can NOT define different drill order unless create separate trees & reports	Single report can be changed on the fly to drill down into different GL segment order
Report Library	Every report generated is saved and possible for end users to see	Only Published Reports saved and seen by end users
Statistics	Existing MSFT products only report query tool and no way to store statistics of data outside GL	Prospero has its own data warehouse (included at no extra charge) where you may store non-GL data & statistics for reporting & budgeting
User Able to Customize	Existing MSFT products have little to no way to customize based on user preferences	Prospero has many user defined options to tailor Quick Launch of common reports, windows settings, toolbars and short cuts, colors, etc.
Price	Other 3 rd party software pricey	Prospero fraction of cost with same robust reporting & budgeting!!!

PROSPERO

Financial Reporting & Budgeting

PROSPERO DEMO

Quick Launch

Reports and Charts

Settings Click here to manage settings

- Income Statement (using trees)
- Trial Balance (detailed)
- Trial Balance (summary)
- Cash Flow
- Monthly Analysis by Account Type
- Detailed Balance Sheet
- Favorable/Unfavorable Budgeted Income Statement
- Graphs

ABC Company
Weekly Statement
For the Four Weeks Ending April 30, 2016

	April	YTD
Revenue		
Sales	\$1,805,917.72	\$7,596,328.28
Sales Returns	15,196.80	61,062.96
Net Sales	1,790,720.92	7,535,265.32
COGS	1,273,732.80	5,401,686.96
Gross Profit	516,988.12	2,133,578.36
Gross Profit %	27.34%	28.30%
Expenses		
Salary Expense	132,386.80	507,563.96
Office Expense	6,987.80	28,713.96
Rent	17,251.80	68,687.96
Total Expense	156,626.40	599,965.88
Net Income	360,361.72	1,533,612.48

Income Statement Report

Income Statement Report

Budget: Prospero US-Denver Services-... X

Main | Human Resources | Capital |

	Jan	Feb	Mar	Apr	May	Jun
Year: 2018						
1-41000-100 Prospero US-Denver Services-Administration						
Salaries						
6000 Exempt Salaries	19,292	19,292	19,292	19,292	19,292	19,698
6010 Non-Exempt Salaries	0	0	0	0	0	0
6050 Bonus	2,480	2,480	2,480	2,480	2,480	2,532
6150 Overtime	0	0	0	0	0	0
7400 Commissions Expense	0	0	0	0	0	0
Total Salaries	21,771	21,771	21,771	21,771	21,771	22,230
9020 Headcount	7.00	7.00	7.00	7.00	7.00	7.00
9050 Hours	953.33	953.33	953.33	953.33	953.33	953.33
9010 FTE	5.50	5.50	5.50	5.50	5.50	5.50
Benefits & Taxes						
6240 Workers' Compensation	435	435	435	435	435	445
6250 Health Insurance	1,500	1,500	1,500	1,500	1,500	1,500
6260 Disability Insurance	0	0	0	0	0	0
6270 Tuition Reimbursement	0	0	0	0	0	0
6280 401k Employer Contribution	0	0	0	0	0	0
6290 Life Insurance	150	150	150	150	150	150
7500 Income Tax Expense	1,666	1,666	1,666	1,666	1,666	1,701
6300 Other Benefits	0	0	0	0	0	0

PROSPERO

Financial Reporting & Budgeting



RECAP

- Budgeting and Financial Reporting in a SINGLE product
- Easy interface; Interchangeable Building Blocks save time
- Embedded graphics with drilldown and change drill order
- FRx Report Conversion & Forecaster Import
- Multiple Budget Versions available in real time with HR, Revenue and Capital details
- Simple Security in a central place
- Feature rich product and great value / ROI

PROSPERO

Financial Reporting & Budgeting



To Find Out More About PROSPERO

- Review Details Online at www.msxgroup.com/prospero
- Sign up for free trial version of Prospero (demo data or your data!)
- Email or Call for a Personal Demo or for more answers

info@msxgroup.com

(877) 456-7632

Thank you

PROSPERO

Financial Reporting & Budgeting

Replace Management Reporter, FRx and Forecaster with a single application.