MSX Group Spring Forum

Forecaster Q&A

March 22, 2016

| Question | Answer |
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| Can you import actual expenses for a | Yes, actuals can be imported into periods for actuals or even |
| prior year to compare to the new | imported into the budget periods to start the budget process. |
| budget amount? | |
| Do you have clients that use | Definitely. Even some very large organizations prefer the |
| Microsoft Forecaster as the primary | Forecaster Reporting capabilities over other reporting |
| report generator in their organization? | applications. |
| Do you have training specific to the | We have worked with many industries, including Senior Care. |
| Senior Care (Nursing Home, Assisted | All of our consultants have 10-15 years of experience |
| Living, and Independent Living) | implementing Forecaster and can assist you with training and |
| Industry? | best practices consulting. Please contact us at |
| | training@msxgroup.com for more information. |
| Does Microsoft Forecaster get any | Forecaster is currently version 7.0 SP5. Microsoft has not |
| updates and what is the current | announced any additional update dates. |
| release number? | |
| Does Microsoft still support | Yes. Forecaster is still supported and will continue to be for |
| Forecaster? I see at this time it is | the foreseeable future (at least five years) as it appears on all |
| under extended support. | of the latest price lists for GP, AX and SL. |
| How do you get the baseline [actuals] | When you define your input sets, you designate your baseline |
| in the single row tab? | column set. The baseline often contains actuals periods, but |
| | can be any periods you would like to include for comparison in the single-row tab of the input screen. |
| How does the web client for | There are some small differences such as the menu options |
| Microsoft Forecaster look like? | are displayed in a horizontal list instead of vertically. |
| I who obote to counter took like: | However, it is substantially similar to the client input and the |
| | menu options and functionality are the same. |
| How do I suppress lines with no | Select Y (Suppress when Zero) in the Suppress column of the |
| amount? | Line set. Tools>Options>Local Settings will allow you to |
| | Suppress either on Input or when running reports. Any |
| | Suppress settings defined at the line or column set level will |
| | override these settings |
| How would you rename the revenue | Administrators can change that under Tools>Options>Custom |
| tab? | Input. |
| I have customers concerned to | Microsoft will be supporting Forecaster for several more |
| implement this product since it has | years to come. Forecaster is a successful budgeting and |
| not been updated recently. Does anyone know what Microsoft's Plans | forecasting solution for your clients who have outgrown budgeting in Excel. Microsoft has not announced a |
| for Forecaster are? | replacement budgeting solution and still lists Forecaster as |
| Torrocaster are: | their budgeting solution of choice. |
| | then badgeting solution of choice. |

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| In your experience, is Forecaster also | Yes. We have worked with hundreds of non-Dynamics |
| used with NON-Dynamics | Forecaster customers. However, at this time, Forecaster |
| applications? | licenses are only available for Dynamics ERP customers. |
| Is it possible to have multiple period | Yes, Periods can represent any time increment, month, week, |
| types like PERIOD (such as in GL) but | quarter, year, day, etc. |
| also week numbers? | |
| Is Microsoft Forecaster just for | Absolutely. A lot of our customers utilize Forecaster as a |
| budgeting and forecasting? Or, since | reporting tool, allowing users who do not have access to the |
| ACTUAL can be included, can I use as | GL or MR to be able to access reports such as Actual vs |
| separate reporting capability instead | Budget variance reporting. You can also utilize forecaster as a |
| of MR? | place to store statistical account balances for reporting. |
| Is multi-company allocation for the | Yes. Typically all Companies are defined in one Forecaster |
| 'shared services' group available at | database. |
| the report level? | |
| Is there a way to combine two | Yes. There is a feature that allows you to select All Segments |
| Segments to budget that | when you open an input screen. This allows you to view and |
| combination? | interact with data from multiple centers on one screen. |
| On a line set, can you set up a blank | No, but you can use the Beforeskip option in the Line Set to |
| space to only print if the prior line | insert a blank line above a row. |
| has data? | |
| The speaker is listing all these ways | Actual periods are typically protected from these restrictions. |
| of limiting or restricting data entry. | For example, when actual data is loaded to Forecaster, we |
| How does Forecaster provide detail | will protect the balances by locking the actuals periods by |
| when actual numbers include | changing the Period type to H in the Period worksheet. In this |
| inappropriate combinations? | way, it will prevent any calculations or other restrictions from |
| This is a second of the second head in | overwriting your actuals balances. |
| This is great stuff. How much training | We work with a lot of Partners to provide training and |
| material is available? Does the MSX | implementation services so that their customers can benefit |
| Group have 'more efficient' training | from Forecaster. Contact us at training@msxgroup.com for |
| documents? | more information |
| We saw Noah perform data import. | The Forecaster Data Transfer Tool only "pushes" data from |
| With Microsoft Forecaster Data | Forecaster to your Dynamics ERP GL. However, it is very |
| Transfer Tool, can Microsoft Forecaster pull info from GP, or is it | straightforward importing data from any source into Forecaster, especially when you can create a report in |
| only a push to GP? | Management Reporter that approximates the format |
| only a push to GP? | |
| What is the difference between an | Forecaster needs for import. As far as Forecaster is concerned, there really isn't any |
| "I" income account and an "R" | As far as Forecaster is concerned, there really isn't any. Balances for either type will be reversed if your settings |
| revenue account? | require. The difference might come into play when assigning |
| revenue account: | currency translation rates as you have the option to vary |
| | them by account type in Forecaster. |
| When building the center rollup, can | Yes, you may add ID's for any of your segments even if they |
| you use an ID that does not exist in | do not exist in the general ledger's chart of accounts. |
| Microsoft Forecaster? | ao not exist in the general leager's chart of accounts. |
| When importing data, most of the | The Forecaster Import Wizard requires data to be imported |
| time you imported from Excel but | from a .txt file. However, frequently, we will work with |
| one time it was sent to Notepad and | import files in Excel prior to saving as .txt in order to import. |
| one time it was sent to Notepau and | import mes in Exect prior to saving as text in order to import. |

| then imported. When do you have to use Notepad? | |
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| When would you use secondary calculation sets in input sets? | It's pretty rare, but it may come into play if you have to override automatic column calculations such as year-to-date periods. |
| When you are done with creating your budget, does the report easily load into GP? | The Forecaster Data Transfer Tool (downloadable from CustomerSource) easily facilitates the transfer of budget balances to the GL for reporting in Management Reporter. |
| When you do the close 2015, don't you get the HR 2016 set up elements to 'carry forward' and therefore we do not need to do the copy plan wizard? | There is no 'close' the year process in Forecaster that rolls things forward other than the Copy Plan Wizard that lets you copy data to the next year. You can mark the prior year as 'Completed' or 'Historical' but these do not move data to the new year. These only lock last year's budget. |
| Where can I access more of those assumption driven budgeting examples? | We recommend you look at the Forecaster Demo database by selecting 'Demo' in the Application dropdown on the login screen. This is a local Access database that contains a full functional implementation of Forecaster that includes many sample reports and setup examples. |
| Where can one find the current specifications for installing Forecaster? Everything that I can find seems old and outdated. | It hasn't been updated in a while that I know of. Basically, Forecaster will run on anything from Vista and up (including Windows 10). The Web version can leverage any Windows Server from 2008 and above. The SQL Server can be anything from SQL 2005 and above. Check out the Message Boards at MSXGroup.com (http://boards.msxgroup.com) for more information on installing on Windows 7 and 10 and in 64 bit environments. |
| Where do you color-format the detail when you add this to the CEN prompt? | All colors are controlled under Local Color Setting (Tools>Options>Colors and Fonts>Colors). These are default values defined to indicate certain data characteristics such as locked periods/columns, changed values, etc. Default fonts and shading can be overridden in certain circumstances in the Line and Column sets. |